

TITLE: MISCELLANEOUS PUBLICATIONS		TERM: SEPTEMBER 1, 1999 to AUGUST 31, 2000		PAGE 1 OF 2		PROGRAM B 1 8 5 - S						18													
ENVIRONMENTAL PROTECTION AGENCY (EPA)		BASIS OF PROGRAM B185-S		GRAY GRAPHICS Capitol Heights, Maryland AWARD UNIT RATE		MARLIN GRAPHICS Baltimore, Maryland UNIT RATE		MCDONALD & EUDY Temple Hills, Maryland UNIT RATE		PRONTO PRESS Norfolk, Virginia UNIT RATE															
<b>I PREPRESS:</b>																									
<i>Trim/Page-Size Film:</i>																									
(a) Trim/Page-Size Unit from CAMERA COPY... per film-----	32013	1.00	32,013.00	1.00	32,013.00	0.75	24,009.75	1.00					32,013.00												
(b) Trim/Page-Size Unit from ELECTRONIC FILE... per film-----	1685	5.00	8,425.00	5.00	8,425.00	6.00	10,110.00	1.00					1,685.00												
<i>Illustrations:</i>																									
(c) Line.....per illus-----	40	5.00	200.00	4.00	160.00	6.00	240.00	4.75					190.00												
(d) Square-Finish Halftone.....per illus-----	35	10.00	350.00	12.00	420.00	9.00	315.00	5.75					201.25												
(e) Converting Full Color 35mm Slide to Halftone... per illus-----	10	25.00	250.00	30.00	300.00	20.00	200.00	12.00					120.00												
<b>II PRINTING, DRILLING, BINDING, &amp; DELIVERY:</b>																									
(a) Complete Cover . . .																									
(a) BLACK INK OR OTHER:																									
(1) MAKEREADY/SETUP -----	246	80.00	19,680.00	50.00	12,300.00	75.00	18,450.00	35.00					8,610.00												
(2) PER 100 COPIES -----	2666	1.25	3,332.50	2.00	5,332.00	4.00	10,664.00	0.45					1,199.70												
(2) EACH ADD'L COLOR:																									
(3) MAKEREADY/SETUP -----	100	50.00	5,000.00	20.00	2,000.00	75.00	7,500.00	5.00					500.00												
(4) PER 100 COPIES -----	1068	0.50	534.00	1.00	1,068.00	2.00	2,136.00	0.45					480.60												
(b) Saddle-Stitched: Printing in a Single Ink Color.																									
incl., Binding . . . per page . . .																									
(1) BLACK INK OR OTHER:																									
(1) MAKEREADY/SETUP -----	7534	3.50	26,369.00	4.90	36,916.60	5.25	39,553.50	3.25					24,485.50												
(2) PER 100 COPIES -----	112960	0.12	13,555.20	0.15	16,944.00	0.14	15,814.40	1.95					220,272.00												
(2) EACH ADD'L COLOR:																									
(3) MAKEREADY/SETUP -----	3767	8.00	30,136.00	9.00	33,903.00	10.00	37,670.00	5.00					18,835.00												
(4) PER 100 COPIES -----	56480	0.20	11,296.00	0.15	8,472.00	0.18	10,166.40	0.45					25,416.00												
(c) Perfect-Bound: Printing in a Single Ink Color.																									
incl., Binding . . . per page . . .																									
(1) BLACK INK OR OTHER:																									
(1) MAKEREADY/SETUP -----	32054	3.00	96,162.00	4.00	128,216.00	4.00	128,216.00	6.00					192,324.00												
(2) PER 100 COPIES -----	158792	0.12	19,055.04	0.15	23,818.80	0.14	22,230.88	0.98					155,616.16												
(2) EACH ADD'L COLOR:																									
(3) MAKEREADY/SETUP -----	16027	8.00	128,216.00	9.00	144,243.00	10.00	160,270.00	6.00					96,162.00												
(4) PER 100 COPIES -----	79396	0.20	15,879.20	0.15	11,909.40	0.18	14,291.28	0.98					77,808.08												
<b>III ADDITIONAL OPERATIONS:</b>																									
(a) Composite Blueprint, Dylux, or similar proofs.. .																									
per trim/page-size unit-----																									
(b) Color Key Proofs (3-M or similar) per color... .	3958	1.25	4,947.50	1.00	3,958.00	0.50	1,979.00	8.00					31,664.00												
per trim/page-size unit-----																									
(b) Color Key Proofs (3-M or similar) per color... .	24	8.00	192.00	9.00	216.00	5.00	120.00	12.00					288.00												
<b>IV PAPER: (PEF 100 LEAVES):</b>																									
(a) White Offset Book 90 g/m <sup>2</sup> (60-lb)-----	67938	0.68	46,197.84	0.65	44,159.70	0.65	44,159.70	1.85					125,685.30												
(b) White Offset Book 105 g/m <sup>2</sup> (70-lb)-----	67938	0.78	52,991.64	0.80	54,350.40	0.67	45,518.46	1.80					122,288.40												
(c) White Vellum-Finish Cover 175 g/m <sup>2</sup> (65-lb)-----	4214	3.50	14,749.00	3.25	13,695.50	3.25	13,695.50	3.20					13,484.80												
(d) Colored Vellum-Finish Cover 175 g/m <sup>2</sup> (65-lb)-----	1118	4.50	5,031.00	4.00	4,472.00	5.25	5,869.50	3.80					4,248.40												
<b>V PACKING AND DISTRIBUTION:</b>																									
Mailing: Affixing Furnished Labels on First Class																									
or Bulk Rate Single Copies (Self-Mailer) . . .																									
per 100 labels-----																									
48	4.00	192.00	3.00	144.00	7.00		336.00	3.20					153.60												
<b>CONTRACTOR TOTALS</b>																									
DISCOUNT	1.00%	\$534,753.92	1.00%	\$587,436.40		\$613,515.37		\$1,153,730.79																	
DISCOUNTED TOTALS		\$529,406.38		\$581,562.04		\$613,135.15		0.00%					\$1,153,730.79												

